



Livestock ID Solutions

- **2 Positions**
- **Relationship Focus**
- **Flexible location**

Allflex was established sixty years ago to provide animal ID solutions for livestock producers. They continue to innovate and lead ID technologies to assist livestock industries worldwide. This has been achieved by ensuring their products are at the forefront of industry, building partnerships at all levels, in both commercial and government spheres. They are now looking to fill two key positions within their sales team.

Technical Sales Specialist (Industry Role) - Through their acquisition of SCR Dairy in 2015, Allflex is using technology to monitor health, wellbeing, reproduction, nutrition and performance of individual dairy cows. The Technical Sales Specialist will lead all Animal Monitoring technical sales, awareness and education activities in Australia. This role will work directly with dairy farmers, established distributors and internal team members to drive awareness & adoption of Animal Monitoring technology.

Area Sales Manager (Vic/SA/Tas) - This role will manage a key territory in Southern Australia, and will be the public face of the business, increasing and driving new sales with rural retail partners. This will be achieved through the combination of innovative sales and marketing campaigns and the maintenance of existing relationships, as well as the development of new business opportunities.

A strong dairy and or livestock background is essential, along with a passion for new technology, a professional, practical approach and the desire to achieve results. Both positions will require an ability to sell the benefits of technology directly to farmers so excellent communication and relationship building skills across all levels are seen as essential. Both roles will also require a willingness to travel and the energy and enthusiasm to make things happen.

These are outstanding opportunities with a global market leader working at the forefront of industry technology and innovation. To inquire, please phone Nigel Crawley on 03 9645 5200 or apply via www.rimfireresources.com.au. For more information on Allflex, and SCR, please visit www.allflex.com.au

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